

## **Independent Indigo Sales & Marketing Representative**

The next big thing in high-tech is Voice over the Internet (VoIP). In the next few years VoIP will be spreading worldwide. Now is the time to get involved with a leader in the market.

IP communications - including voice and video over IP, presence and instant messaging, voice, video and data conferencing - are steadily taking more revenue share from traditional telephony and conferencing providers.

Indigo Engineering has always been at the spearhead of this evolution in communication technology and the Indigo suite of SIP (Session Initiation Protocol) products are well established on both sides of the Atlantic.

However, in order to address new markets, Indigo is looking for professional, energetic, and courteous customer oriented sales representatives who are interested in selling and distributing a line of high quality SIP products.

### **Territory:**

- USA, Europe, Africa and Asia

### **Qualifications:**

- 2 years experience in sales and marketing preferably in the internet telephony market
- Effective communication skills
- Multi-lingual English and preferably local language (eg French, German, Spanish etc)
- Good knowledge of the local telecommunication market (traditional and internet)
- Ability to generate and qualify leads
- Strong work ethic
- Self-motivation to succeed

### **Benefits:**

- A generous sales commission with no maximum limit
- Brochures and sales literature to support the sales campaign
- Technical support from the Indigo recognized engineering team
- Integration in a dynamic team
- Working on exciting state-of-the-art product line
- World-wide customer base
- Possibility to evolve to other positions depending on results

**To apply for the post of Independent Indigo Representative, please send your resume to [jobs@indigosw.com](mailto:jobs@indigosw.com)**